



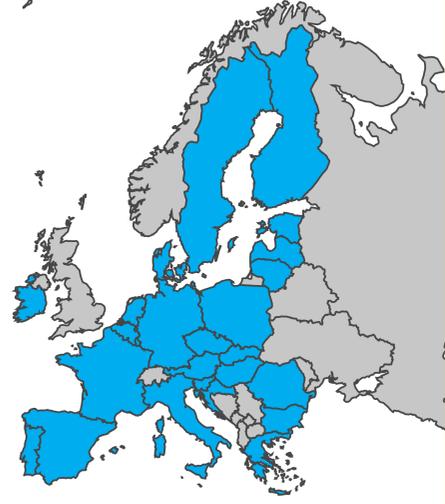
# Doing business in the EU: obstacles and solutions

In the October 2018 European Parliament of Enterprises, 69,3% of entrepreneurs stated that the **EU SINGLE MARKET** was **NOT SUFFICIENTLY INTEGRATED**.

In October 2019:

**1.107** entrepreneurs from **27** member states

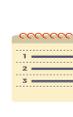
explained the obstacles and identified the solutions



## Main **OBSTACLES**



## Possible **SOLUTIONS**

 Complex administrative procedures 79.5%	 Cutting red tape on excessive reporting and information obligations 91.2%
 Different national service rules 71.6%	 Online portal with better information on cross border requirements 86.5%
 Inaccessibility to information on rules and requirements 69.1%	 Put as many procedures online as possible 85.0%
 Different national product rules 67%	 Improve implementation and enforcement on EU law 83.0%
 Different contractual and legal practices 65.6%	 Take greater account of the impact of new regulations on SMEs 82.5%
 Concerns about resolving commercial or administrative disputes 60.5%	 Better legal protection before national and European authorities and courts 81.6%
 Different VAT procedures 60.4%	 Facilitate proof of eligibility to provide services abroad 78.2%

## Policy Recommendations

- Commit to the Single Market in actions and not only in words
- Improve the implementation and enforcement of Single Market law
- Reduce complexity through better information online and digitalisation
- Make the development of the Single Market for services the no° 1 priority
- Provide a better legal framework adapted to the needs of SMEs
- Boost the capacity of problem-solving services like SOLVIT
- Reduce bureaucratic burdens by asking less administrative documents
- Harmonize national regulations, while respecting the country of origin principle

### About the EUROCHAMBRES EU Internal Market barriers and solutions survey



The survey is based on responses from 1.107 businesses across the 27 member states (excluding the UK) and provides a unique evidence-based insight into the barriers that business still have to face in today's incomplete European Single Market. The survey includes a ranking of the most useful solutions to these obstacles to trade according to business. With this survey, EUROCHAMBRES aims to contribute and assist the new von der Leyen Commission and the European Parliament on the identification of the key policy priorities for the next 5 years.